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## The Port of Miami Welcomes Metro Cruise Services

I am most pleased to announce that Metro Cruise Services LLC, one of the Nautilus companies, is officially a South Florida stevedore company. Recently, the Port of Miami and Miami-Dade County granted permission for Metro Cruise Services to bring its unparalleled services to the Miami cruise market.

The story began in 2007, when another Nautilus company, Metro Shore Services LLC, under the leadership of Stefano Borzone-Pinna and John Oldefendt, established exceptional services in Miami for Crystal Cruises. Through Metro Shore Services, which provides ground services to Crystal Cruises, the Port of Miami gained a clear vision of the type of individuals running our business and the quality of services that we consistently provide to the Port's most discriminating customers. We are confident that the successes of the Metro Shore team were a major factor in the success of obtaining a stevedore permit in 2009.

Alternately the number one or number two cruise port in the world, the Port of Miami is properly considered by industry experts to be at the epicenter of cruise. It is therefore with great pleasure that Metro Cruise Services will now compete for business in South Florida in the same professional manner that we have done in other cruise ports. That's all we ever ask of any port – the ability to compete on a level playing field. After that, we let our outstanding reputation and proven performance do the talking.

We credit our success to many factors, including our concentrated effort to build relationships with local Florida companies, Port representatives, and cruise lines desiring competitive service options in the Port of Miami. The current economic climate requires value, efficiency, and positive results to our cruise customers, and our "total package of services" responds to the needs and desires of the cruise industry. Indeed, some of the largest cruise lines calling in the Port of Miami fully supported the concept of Metro Cruise Services starting business in Florida. We are thrilled that the Port of Miami agreed.